	2015		2016	5		2017		201	8	2019			2020		
All 7(A)	\$ 20,763,781,900		\$ 20,026,687,043		\$ 2	21,550,662,500		\$ 21,663,551,500	)	\$ :	19,773,453,300		\$ 17,366,349,800		
Ethnicity															
All Minority	\$ 5,923,669,900	29%	\$ 5,952,412,400	30%	\$	6,766,456,300	31%	\$ 6,972,402,000	32%	\$	6,333,710,300	32%	\$ 4,910,091,400	28%	
AMERICAN INDIAN	\$ 129,277,700	1%				114,191,800	1%	\$ 161,946,900			134,016,900	1%	80,575,600	0%	
ASIAN OR PACIFI	\$ 4,226,099,700	20%	\$ 4,318,428,400	22%	\$	4,894,360,700	23%	\$ 4,880,010,200	23%	\$	4,324,530,700	22%	\$ 3,315,543,400	19%	
BLACK	\$ 423,502,400	2%		2%	\$	538,567,300	2%	\$ 653,026,600	3%	\$	620,206,000	3%	433,928,700	2%	
HISPANIC	\$ 1,144,790,100	6%		5%	\$	1,215,758,500	6%		6%	\$	1,254,303,700	6%	959,299,400	6%	
MULTI-GROUP	\$ -	0%	\$ -	0%	\$	3,578,000	0%	\$ -	0%	\$	653,000	0%	120,744,300	1%	
UNDETERMINED	\$ 3,027,551,200	15%	\$ 2,893,254,443	14%	\$	3,450,587,400	16%	\$ 3,750,846,800			3,844,514,100	19%	4,769,479,800	27%	
WHITE	\$ 11,812,560,800	57%	\$ 11,181,020,200	56%	\$	11,333,618,800	53%	\$ 10,940,302,700	51%	\$	9,595,228,900	49%	\$ 7,686,778,600	44%	
Gender															
Not Reported	\$ -	0%		0%	\$	-	0%	\$ -	0%	\$	-	0%	\$ -	0%	
Female Owned 50% or less	\$ 3,426,313,000	17%	\$ 3,194,282,800	16%	\$	3,309,682,000	15%	\$ 3,302,523,600	15%	\$	2,753,474,900	14%	2,285,173,900	13%	
Female Owned more than 50%	\$ 2,688,094,500	13%	\$ 2,824,229,543	14%	\$	3,027,525,000	14%	\$ 2,949,286,600			2,744,417,500	14%	2,196,665,100	13%	
Male Owned	\$ 14,649,374,400	71%	\$ 14,008,110,700	70%	\$	15,213,455,500	71%	\$ 15,411,741,300	71%	\$	14,275,560,900	72%	\$ 12,884,510,800	74%	
Business Age															
Existing or more than 2 years old	\$ -	0%		0%	\$	-	0%		0%	\$	9,287,559,300	47%	8,332,076,500	48%	
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$	-	0%	\$ -	0%	\$	2,653,000	0%	\$ 955,553,000	6%	
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$	-	0%	\$ -	0%	\$	3,408,680,800	17%	2,590,276,400	15%	
Change of Ownership	\$ -	0%	\$ -	0%	\$	-	0%	\$ -	0%	\$	4,696,789,900	24%	\$ 4,276,427,600	25%	
Veteran	\$ 1,040,351,200	5%	\$ 935,945,300	5%	\$	830,094,500	4%	\$ 810,893,900	) 4%	\$	766,185,200	4%	\$ 549,727,400	3%	
Rural	\$ 3,638,942,100	18%	\$ 3,537,944,800	18%	\$	3,612,926,600	17%	\$ 3,572,936,600	16%	\$	2,968,872,000	15%	\$ 2,837,786,300	16%	
Urban	\$ 17,124,839,800	82%	\$ 16,488,742,243	82%	\$	17,937,735,900	83%	\$ 18,090,614,900	84%	\$	16,804,581,300	85%	\$ 14,528,563,500	84%	
Export	\$ 1,120,084,200	5%	\$ 1,111,514,400	6%	\$	1,565,570,200	7%	\$ 919,787,600	4%	\$	828,955,300	4%	\$ 659,691,700	4%	
CAPLine	\$ 405,955,500	2%	\$ 276,749,800	1%	\$	233,494,000	1%	\$ 285,182,500	1%	\$	243,840,400	1%	\$ 214,127,200	1%	
PLP	\$ 13,378,505,100	64%	\$ 12,746,219,243	64%	\$	15,344,535,400	71%	\$ 15,979,517,500	74%	\$	14,905,960,800	75%	\$ 12,969,573,300	75%	
Express	\$ 1,921,116,400	9%	\$ 1,854,898,000	9%	\$	1,803,699,900	8%	\$ 1,706,327,100	8%	\$	1,490,491,300	8%	\$ 1,324,324,800	8%	
Community Advantage	\$ 86,512,600	0%	\$ 106,455,700	1%	\$	117,307,200	1%	\$ 126,991,700	1%	\$	119,231,300	1%	\$ 70,015,800	0%	
\$150K and Under	\$ 1,986,934,100	10%	\$ 1,936,260,643	10%	\$	1,956,055,500	9%	\$ 1,826,825,400	8%	\$	1,530,155,300	8%	\$ 1,101,016,200	6%	
>\$150K - \$350K	\$ 2,308,689,900	11%	\$ 2,323,890,600	12%	\$	2,349,424,600	11%	\$ 2,364,469,900	11%	\$	2,369,925,400	12%	\$ 1,822,563,000	10%	
>\$350K - \$2M	\$ 10,077,426,100	49%	\$ 9,407,986,900	47%	\$	9,876,776,000	46%	\$ 9,545,418,800	44%	\$	8,588,934,600	43%	\$ 7,695,516,800	44%	
>\$2M	\$ 6,390,731,800	31%	\$ 6,358,548,900	32%	\$	7,368,406,400	34%	\$ 7,926,837,400	37%	\$	7,284,438,000	37%	\$ 6,747,253,800	39%	

<sup>\*</sup> All Activity illustrated above is as of 08/14 for each FY listed.

	2015		2016		2017		2018		2019		2020	)
All 7(A)	55,262		54,607		53,036		51,385		44,619		35,067	
Ethnicity												
All Minority	13,467	24%	14,102	26%	13,794	26%	13,656	27%	12,117	27%	8,759	25%
AMERICAN INDIAN	397	1%	354	1%	382	1%	371	1%	327	1%	246	1%
ASIAN OR PACIFI	6,962	13%	7,036	13%	6,889	13%	6,626	13%	5,742	13%	3,976	11%
BLACK	1,815	3%	2,012	4%	2,128	4%	2,295	4%	2,014	5%	1,449	4%
HISPANIC	4,293	8%	4,700	9%	4,393	8%	4,364	8%	4,033	9%	2,877	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	1	0%	211	1%
UNDETERMINED	7,477	14%	6,825	12%	7,234	14%	7,503	15%	7,954	18%	7,670	22%
WHITE	34,318	62%	33,680	62%	32,008	60%	30,226	59%	24,548	55%	18,638	53%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8,026	15%	7,585	14%	7,213	14%	6,930	13%	5,787	13%	4,338	12%
Female Owned more than 50%	9,761	18%	10,101	18%	9,587	18%	9,115	18%	7,931	18%	5,989	17%
Male Owned	37,475	68%	36,920	68%	36,236	68%	35,340	69%	30,901	69%	24,740	71%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	23,739	53%	19,079	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	2,085	6%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	7,328	16%	5,439	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	5,260	12%	4,352	12%
Veteran	2,643	5%	2,750	5%	2,787	5%	2,591	5%	2,157	5%	1,648	5%
Rural	9,611	17%	9,389	17%	8,949	17%	8,638	17%	7,222	16%	6,496	19%
Urban	45,651	83%	45,218	83%	44,087	83%	42,747	83%	37,397	84%	28,571	81%
Export	1,389	3%	1,356	2%	1,857	4%	785	2%	727	2%	504	1%
CAPLine	566	1%	403	1%	328	1%	311	1%	278	1%	226	1%
PLP	14,578	26%	14,283	26%	20,815	39%	22,280	43%	20,451	46%	15,585	44%
Express	27,866	50%	28,228	52%	25,174	47%	23,941	47%	19,556	44%	15,712	45%
Community Advantage	693	1%	850	2%	887	2%	908	2%	841	2%	490	1%
\$150K and Under	32,604	59%	32,859	60%	30,333	57%	28,841	56%	23,270	52%	17,314	49%
>\$150K - \$350K	8,887	16%	8,794	16%	8,902	17%	9,006	18%	9,024	20%	6,889	20%
>\$350K - \$2M	11,673	21%	10,889	20%	11,473	22%	11,052	22%	10,051	23%	8,806	25%
>\$2M	2,098	4%	2,065	4%	2,328	4%	2,486	5%	2,274	5%	2,058	6%

<sup>\*</sup> All Activity illustrated above is as of 08/14 for each FY listed.

		2015			2016			2017			2018			2019			2020	
All 504	Ś	3,674,034,000		Ś	3,903,228,000		Ś	4,359,439,000		Ś			Ś	4,309,279,000		Ś	4,952,190,000	
Ethnicity	7	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		7	-,,		T	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		1	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		1	.,,,		1	.,,,	
All Minority	\$	1,019,241,000	28%	\$	1,109,516,000	28%	\$	1,222,316,000	28%	\$	1,113,044,000	27%	\$	1,154,433,000	27%	\$	1,170,645,000	24%
AMERICAN INDIAN	\$	7,814,000	0%	\$	15,407,000	0%	\$	3,479,000	0%	\$	4,368,000	0%	\$	8,811,000	0%	\$	4,695,000	0%
ASIAN OR PACIFI	\$	645,911,000	18%		724,695,000	19%	\$	901,148,000	21%		793,206,000	20%	\$	762,371,000	18%		682,606,000	14%
BLACK	\$	126,246,000	3%		135,148,000	3%		91,389,000	2%		56,325,000		\$	64,029,000		\$	71,339,000	1%
HISPANIC	\$	239,270,000	7%		234,266,000	6%	\$	226,300,000	5%		259,145,000	6%	\$	319,222,000		\$	345,383,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%		-		\$	-	0%	\$	66,622,000	1%
UNDETERMINED	\$	387,685,000	11%		425,008,000	11%	\$	614,752,000	14%		786,880,000	19%	\$	871,729,000	20%	\$	1,566,731,000	32%
WHITE	\$	2,267,108,000	62%	\$	2,368,704,000	61%	\$	2,522,371,000	58%	\$	2,150,065,000	53%	\$	2,283,117,000	53%	\$	2,214,814,000	45%
Gender				\$	-													
Not Reported	\$	-	0%		-	0%		-	0%		-		\$	-	0%		-	0%
Female Owned 50% or less	\$	38,595,000	1%		90,824,000	2%	\$	479,294,000	11%		867,285,000	21%		882,869,000	20%		939,651,000	19%
Female Owned more than 50%	\$	453,928,000	12%		449,758,000	12%	•	444,167,000	10%		362,414,000		\$	445,897,000	10%		457,060,000	9%
Male Owned	\$	3,181,511,000	87%	\$	3,362,646,000	86%	\$	3,435,978,000	79%	\$	2,820,290,000	70%	\$	2,980,513,000	69%	\$	3,555,479,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%		-	0%	\$	-	0%		-	0%	\$	3,181,358,000	74%		3,941,613,000	80%
New Business or 2 years or less	\$	-	0%		-	0%		-	0%		-		\$	14,474,000	0%		47,791,000	1%
Startup, Loan Funds will Open Business	\$	-	0%		-	0%		-	0%		-	0%	\$	703,747,000	16%		763,458,000	15%
Change of Ownership	\$	-	0%	_	-	0%		-	0%		-	0%	\$	34,359,000	1%	_	119,710,000	2%
Veteran	\$	111,804,000	3%		121,907,000	3%		106,943,000	2%		76,180,000	2%	\$	66,784,000		\$	136,755,000	3%
Rural	\$	476,820,000	13%	\$	473,267,000	12%		527,042,000	12%	\$	535,282,000	13%	\$	563,134,000	13%	\$	680,622,000	14%
Urban	\$	3,197,214,000	87%	\$	3,429,961,000	88%		3,832,397,000	88%	<u> </u>	3,514,707,000	87%	\$	3,746,145,000	87%	\$	4,271,568,000	86%
Export	\$	192,338,000	5%		177,615,000	5%		59,573,000	1%		65,728,000	2%	\$	59,948,000	1%		92,668,000	2%
\$150K and Under	\$	51,206,000	1%	_	50,404,000	1%		55,113,000	1%		47,376,000		\$	44,600,000		\$	53,332,000	1%
>\$150K - \$350K	\$	359,127,000	10%		331,492,000	8%	<u> </u>	366,316,000	8%	_	352,282,000		\$	354,958,000	8%	\$	386,298,000	8%
>\$350K - \$2M	\$	2,202,092,000	60%	\$	2,215,422,000	57%		2,457,302,000	56%	\$	2,268,233,000	56%	\$	2,528,957,000	59%	\$	2,953,184,000	60%
>\$2M	\$	1,061,609,000	29%	\$	1,305,910,000	33%	\$	1,480,708,000	34%	\$	1,382,098,000	34%	\$	1,380,764,000	32%	\$	1,559,376,000	31%

<sup>\*</sup> All Activity illustrated above is as of 08/14 for each FY listed.

	2015		2016		2017		2018		2019		2020	,
All 504	5,016		4,941		5,408		5,040		5,276		6,046	
Ethnicity												
All Minority	1,162	23%	1,162	24%	1,237	23%	1,157	23%	1,224	23%	1,229	20%
AMERICAN INDIAN	12	0%	14	0%	7	0%	14	0%	11	0%	14	0%
ASIAN OR PACIFI	599	12%	591	12%	733	14%	632	13%	636	12%	544	9%
BLACK	179	4%	183	4%	115	2%	99	2%	100	2%	112	2%
HISPANIC	372	7%	374	8%	382	7%	412	8%	477	9%	474	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	85	1%
UNDETERMINED	432	9%	454	9%	582	11%	752	15%	865	16%	1,756	29%
WHITE	3,422	68%	3,325	67%	3,589	66%	3,131	62%	3,187	60%	3,061	51%
Gender			-									
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	54	1%	95	2%	678	13%	1,254	25%	1,322	25%	1,339	22%
Female Owned more than 50%	744	15%	772	16%	763	14%	595	12%	668	13%	668	11%
Male Owned	4,218	84%	4,074	82%	3,967	73%	3,191	63%	3,286	62%	4,039	67%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	4,117	78%	4,995	83%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	9	0%	55	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	717	14%	800	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	39	1%	119	2%
Veteran	203	4%	207	4%	171	3%	140	3%	104	2%	169	3%
Rural	764	15%	769	16%	872	16%	855	17%	912	17%	1,080	18%
Urban	4,252	85%	4,172	84%	4,536	84%	4,185	83%	4,364	83%	4,966	82%
Export	189	4%	153	3%	45	1%	60	1%	53	1%	78	1%
\$150K and Under	464	9%	467	9%	487	9%	420	8%	390	7%	470	8%
>\$150K - \$350K	1,453	29%	1,341	27%	1,490	28%	1,422	28%	1,413	27%	1,561	26%
>\$350K - \$2M	2,749	55%	2,717	55%	2,960	55%	2,757	55%	3,023	57%	3,524	58%
>\$2M	350	7%	416	8%	471	9%	441	9%	450	9%	491	8%

<sup>\*</sup> All Activity illustrated above is as of 08/14 for each FY listed.

	2015		2016		2017		2018		2019		2020		
All Community Advantage	\$ 86,512,600		\$ 106,455,700		\$ 117,307,200		\$ 126,991,700		\$ 119,231,300		\$ 70,015,800		
Ethnicity													
All Minority	\$ 26,967,200	31%	\$ 34,235,300	32%	\$ 40,531,700	35%	\$ 48,417,800	38%	\$ 47,508,700	40%	\$ 27,247,000	39%	
AMERICAN INDIAN	\$ 1,025,000	1%	\$ 570,000	1%	\$ 710,000	1%	\$ 1,422,400	1%	\$ 1,230,000	1%	\$ 1,003,500	1%	
ASIAN OR PACIFI	\$ 6,979,200	8%	\$ 6,967,300	7%	\$ 10,816,400	9%	\$ 11,990,400	9%	\$ 10,146,800	9%	\$ 7,255,900	10%	
BLACK	\$ 9,942,700	11%	\$ 12,501,700	12%	\$ 15,727,800	13%	\$ 14,274,800	11%	\$ 16,529,700	14%	\$ 10,191,000	15%	
HISPANIC	\$ 9,020,300	10%	\$ 14,196,300	13%	\$ 13,277,500	11%	\$ 20,730,200	16%	\$ 19,602,200	16%	\$ 8,526,600	12%	
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 270,000	0%	
UNDETERMINED	\$ 5,820,500	7%	\$ 6,285,300	6%	\$ 6,954,500	6%	\$ 10,659,100	8%	\$ 11,588,400	10%	\$ 10,953,700	16%	
WHITE	\$ 53,724,900	62%	\$ 65,935,100	62%	\$ 69,821,000	60%	\$ 67,914,800	53%	\$ 60,134,200	50%	\$ 31,815,100	45%	
Gender			\$ -		\$ -				\$ -		\$ -		
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	
Female Owned 50% or less	\$ 13,915,400	16%	\$ 15,274,600	14%	\$ 19,300,400	16%	19,743,200	16%	\$ 19,160,700	16%	\$ 9,945,900	14%	
Female Owned more than 50%	\$ 23,985,100	28%	\$ 31,693,200	30%	\$ 34,522,100	29%	\$ 36,020,600	28%	\$ 38,288,800	32%	\$ 17,779,000	25%	
Male Owned	\$ 48,612,100	56%	\$ 59,487,900	56%	\$ 63,484,700	54%	\$ 71,227,900	56%	\$ 61,781,800	52%	\$ 42,290,900	60%	
Business Age													
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 44,063,400	37%	\$ 29,168,200	42%	
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,401,900	3%	
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 50,192,600	42%	\$ 23,702,700	34%	
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 11,549,400	10%	\$ 8,548,400	12%	
Veteran	\$ 5,179,500	6%	\$ 7,922,600	7%	\$ 10,334,200	9%	\$ 12,881,400	10%	\$ 11,662,600	10%	\$ 6,439,900	9%	
Rural	\$ 10,710,700	12%	\$ 10,669,300	10%	\$ 14,584,600	12%	\$ 13,819,700	11%	\$ 11,779,800	10%	\$ 9,273,100	13%	
Urban	\$ 75,801,900	88%	\$ 95,786,400	90%	\$ 102,722,600	88%	\$ 113,172,000	89%	\$ 107,451,500	90%	\$ 60,742,700	87%	
\$150K and Under	\$ 48,011,700	55%	\$ 62,098,500	58%	\$ 62,509,000	53%	\$ 60,379,700	48%	\$ 50,000,400	42%	\$ 32,290,600	46%	
>\$150K - \$250K	\$ 38,500,900	45%	\$ 44,357,200	42%	\$ 54,798,200	47%	\$ 66,612,000	52%	\$ 69,230,900	58%	\$ 37,725,200	54%	

<sup>\*</sup> All Activity illustrated above is as of 08/14 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	693		850		887		908		841		490	
Ethnicity												
All Minority	241	35%	288	34%	303	34%	344	38%	327	39%	190	39%
AMERICAN INDIAN	7	1%	5	1%	5	1%	10	1%	7	1%	11	2%
ASIAN OR PACIFI	58	8%	59	7%	69	8%	79	9%	67	8%	48	10%
BLACK	85	12%	109	13%	123	14%	106	12%	114	14%	74	15%
HISPANIC	91	13%	115	14%	106	12%	149	16%	139	17%	55	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	41	6%	44	5%	50	6%	70	8%	96	11%	78	16%
WHITE	411	59%	518	61%	534	60%	494	54%	418	50%	222	45%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	108	16%	129	15%	-	0%	141	16%	140	17%	67	14%
Female Owned more than 50%	210	30%	274	32%	-	0%	277	31%	277	33%	137	28%
Male Owned	375	54%	447	53%	-	0%	490	54%	424	50%	286	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	323	38%	212	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	17	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	351	42%	165	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	72	9%	50	10%
Veteran	48	0%	62	7%	79	9%	94	10%	84	10%	45	9%
Rural	82	12%	86	10%	119	13%	110	12%	89	11%	64	13%
Urban	611	88%	764	90%	768	87%	798	88%	752	89%	426	87%
\$150K and Under	524	76%	655	77%	646	73%	612	67%	529	63%	321	66%
>\$150K - \$250K	169	24%	195	23%	241	27%	296	33%	312	37%	169	34%

<sup>\*</sup> All Activity illustrated above is as of 08/14 for each FY listed.